

# Reduce obsolete products scrapping in a multiple products changes context

## CUSTOMER BENEFITS

### 100K

products scrapping avoided every month

### -50K €

monthly spending avoided by managing obsoletes

### 50

people in 8 services involved in the new sustainable transversal ways of working

## CHALLENGES



To **minimize environmental and financial impacts** related to obsolete scrapping, a close monitoring of supply chain and stock is critical, especially in the context of **multiple products changes**.

Our client, a **major pharmaceutical company**, was launching a global project of product changes on its entire portfolio and for all its countries with high stakes of phase-in/phase-out. To avoid the scrapping of obsolete products, they needed support to **optimize their project and supply chain management**.

## SOLUTIONS



We first developed a **model to detect and quantify obsolete and shortage risks**.

In **co-construction** with the client's teams, we then identified all the **available levers** and built **action plans** to reduce scrapping risks. Once defined, we ran monthly analysis and coordinated teams to implement action plans.

To ensure the solution implemented remained sustainable, we trained and supported more than **50 key actors** in our client's teams and helped them become **autonomous on these activities**.

## KEY DELIVERABLES



**New function handbook**



**Monitoring tool** for obsolete risk analysis



**Levers catalog** to reduce obsolete scrapping

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