

## SUCCESS STORY

# High performance organization to significantly increase efficiency

## CHALLENGE

The ambitious growth targets, a planned ERP introduction and the loss of efficiency in the current organizational structure by sites led to a permanent strain on key personnel at an industrial Swiss company with several locations in Europe. For this reason, the management asked CYLAD to develop a new operating model for a divisional organization.

## SOLUTION

An analysis of the processes and weaknesses based on 4 business cases was concluded to design a strategy-based, process-oriented operating model with end-to-end processes and clear roles and responsibilities. A reorganization to a process-based and divisional organization with two business units and the introduction of the new process-oriented operating model was performed.

## KEY DELIVERABLES



### Operating model

Designing of lean and efficient processes and structuration of cross-locational cooperation.



### Organization

A process-orientated and structured organization that reaches all departments and locations



### Growth

Increasing knowledge and awareness of profitability structure to accelerate growth

## CUSTOMER BENEFITS

### Growth

A customized operating model for future growth challenges.

### Efficiency

Lean and efficient operating model and clean organization.



*"Thanks to the method-based approach of CYLAD, the broad experience in reengineering and change projects and the intensive involvement of employees, we have achieved excellent results in this challenging project."*

CEO